

**Figuring Out People: Reading People Using Meta-
Programs By L. Michael Hall**

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Briefly each axis refers to one of four core meta-programs which Bobby G. Bodenhamer - Figuring Out People: Reading People Using L. Michael Hall

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This Meta Program was identified by L. Michael Hall and Bob Bodenhamer who describe it as follows: Hall & Bodenhamer, Figuring Out People:

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Figuring People Out is Hall and Bodenhamer's presentation of Metaprograms, the NLP concept that people have an idiosyncratic predilection to sort for certain types

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Figuring out people is something we all do. We want to know what makes people behave as they do, what their intentions are, and more importantly, to predict what they

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L. Michael Hall, Ph.D. Ego-strength. the idea and terminology of ego-strength into NLP when we made it one of the higher level meta-programs in Figuring Out People.

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META-PROGRAMS FOR FIGURING OUT PEOPLE by I find it very gratifying to see Michael Hall and Bobby Bodenhamer who are two people who I helped to train become

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Meta programs are our Anthony Robbins organized much of his early work on this one Meta program. Reading People using Meta Programs By L. Michael Hall.

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FIGURING OUT PEOPLE: Reading People Using Meta-Programs (1997/ 2006) L. Michael Hall & Bobby Bodenhamer (360 pages) \$30

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Hall, Michael L., Figuring Out People: Reading People using Meta-Programs. Hall PhD, L. Michael, Hall, Michael L. L Michael Hall PhD.

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L. Michael Hall. Full Name: L Figuring Out People: Reading People Using Meta-Programs. 1899836101, 9781899836109 Keywords: people, programs, meta, reading

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